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and enthuse, and how to manage difficult situations.

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ISBN-10: 1903776872;

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pocketbook include: self-awareness

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on how to create 'brand
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As the director of the
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business schools, Fiona Dent knows how important it is for individuals to work together effectively. In her latest pocketbook (she has also written our popular title on leadership) she describes how to create, develop and sustain constructive working relationships. 'Whatever your level in the

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organisation, profession, role or nationality', she says, 'much of your success will depend on how you interact with those around you.' The book describes how to create, build and sustain relationships. It identifies the key features that make a relationship work (eg openness and honesty, empathy, respect and

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modify their own behaviour accordingly. This modification, combined with good interpersonal and communication skills, lies at the heart of relationship-building.

About The Author Pooja has over 20 years of global corporate work experience across different geographies,

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spread across various sectors including BFSI, manufacturing, IT. She has won numerous awards & accolades over her gargantuanly successful career. She has a strong academic background including education from acknowledged institutes like London Business School (UK), Heriot-Watt University (UK) &

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